



★★★★★
ELITE
PRIVATE JET SERVICE

ELITE - IT'S NOT JUST ANY FLIGHT

IT'S YOUR FLIGHT

PREMIUMSERVICE **WORLDWIDE**



ELITE PRIVATE JET SERVICE



The logo for Elite Private Jet Service, featuring the word "ELITE" in a bold, serif font with six stars above it, and "PRIVATE JET SERVICE" in a smaller, sans-serif font below it.

ELITE
PRIVATE JET SERVICE

The text "WELCOME TO ELITE" in a bold, sans-serif font, positioned in the lower right corner of the image.

WELCOME TO **ELITE**

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FLY WORLDWIDE

ELITE IS REPRESENTED AT AROUND **400** AIRPORTS WORLDWIDE – FLIGHTS, GROUND HANDLING, HOTELS, LIMOUSINES, SECURITY – **EVERYTHING YOU NEED FROM ONE SINGLE SOURCE!**



Dear Reader,

Much has happened since Otto Lilienthal made his dream of flying come true at the end of the 19th century.

On top of the market for gliders, small-engine machines and large transport aircraft, the private market for jets is also very much on the rise. This is partially due to the low air fares which are now available, because, thanks to ELITE, thoughts such as "private jets are too expensive" or "I can't afford it" are now a thing of the past.

In the era of globalisation, private jets are no longer a luxury, but an important tool for getting to the right destination at the right time. My team and I make sure that happens around the world every day, so that you stay mobile, flexible and safe, just the way you want, without having to pay the earth.

Find out more on the following pages...

Maik Steinmüller

CEO & CHAIRMAN





ELITE
PRIVATE JET SERVICE



SAVE TIME AND MONEY, WHILE
CREATING MORE FLEXIBILITY
AND BOOSTING YOUR
PRODUCTIVITY.

Irrespective of whether you use ELITE as a private individual or for your company – we offer a unique range of transport solutions on a world-wide basis tailored precisely to your needs.

We also offer our WORLD **ELITE** programme for frequent flyers (1–2 flights per month), which truly makes flying with ELITE inexpensive for the first time and offers enormous savings potential. Talk to us today and tell us about your needs!

And you don't just spend those precious hours in the air, but on the ground as well, we have introduced the 10-minute rule at ELITE: from the moment you arrive at the airport and pass through security, you are ready for take-off in just ten minutes.

This makes sure you get off the ground and can enjoy the very best that comfort and service can buy before arriving relaxed for your meeting.

FLY FLEXIBLE

PRIVATE JET FLIGHTS AT BUSINESS CLASS PRICES



For more than 10 years now, we at ELITE Private Jet Service have stood for first-class service in private jet chartering and handling and have access to more than 14,000 aircraft, helicopters and services at over 400 airports around the world. In Germany alone, our customers have access to more than 400 private jets and helicopters at fair prices.

Underlined by our first-class service and very high quality standards, we enjoy the trust of many prestigious (DAX) companies. Even governments at home and abroad appreciate our expertise.



WORLD **ELITE** - IT'S NOT JUST ANY FLIGHT

IT'S YOUR FLIGHT

With our WORLD **ELITE** frequent flyer programme, we have not just created a programme that transforms the whole market, we have also created something that we, at ELITE, call Business Mobility 4.0 – flights by private jet at business class and economy class prices!

Our reputation precedes us: we have not just been made a preferred partner of American Express, but also Sixt car rental and limousine service, Imperial Caviar, Hapag Lloyd Cruises, China Tours and also TUI Marine, the largest yacht chartering company in the world.

Besides being able to book all our offerings online, in line with our motto of "make it easy, make it simple", in 2015, we started a close partnership with DERPART, which now makes it easy for you to book your flight or one of our combination deals at more than 450 DERPART travel agencies in Germany, thereby ensuring you always have an ELITE representative in your area!

FAMILIAR WITH THE FOLLOWING?

- Fixed schedules – you have to wait and don't always arrive at your chosen destination.
- Long and annoying check-in times and security procedures.
- Transfer times – idle working time; you spend unproductive time at the airport.
- Delays – even more unproductive time.
- No taxis – stress
- No phones allowed on the plane – no chance to communicate with your customers, employees, etc. for hours.
- No peace and quiet or discreet surroundings for making confidential calls.

... THAT'S SOMETHING YOU NO LONGER HAVE TO PUT UP WITH!

We fly you safely, comfortably, inexpensively and discreetly, and offer air travel solutions tailored to your requirements and needs, around the clock. Regardless of whether you are looking for a short-haul flight on a small machine or helicopter, or a long-haul jet for international flights. All our charter aircraft comply with the newest legal requirements, are usually certified, and provide the very best in on-board comfort, luxury and uncompromising safety.

BENEFIT FROM THE ADVANTAGES

- ➔ You can reach remote areas or regional airports directly.
- ➔ Very short check-in times and no stress with luggage since you can get on the waiting plane immediately.
- ➔ No transfer times! The plane flies you directly to wherever you want to go to. Two or more destinations in one day are no problem.
- ➔ Any short-term changes necessary in the flight plan can be made immediately.
- ➔ If you wish, a limousine will be waiting for you at your destination (optional choice).
- ➔ Enjoy the utmost in privacy. This means you can make important and confidential calls to business partners during the flight.
- ➔ You can be contacted at any time during the flight, meaning you can work and make calls in pleasant and undisturbed surroundings.
- ➔ Enjoy absolute peace and quiet during the flight so you can prepare for your important meetings.

CHECK OUT OUR DEALS!

Why not let us send you a free and no obligation quotation for your next business or incentive trip?

WORLD **ELITE**

PRIVATE JET FLIGHTS AT BUSINESS AND ECONOMY CLASS PRICES



ELITE
PRIVATE JET SERVICE

PRIVATE RATES

As a frequent flyer, you know how much time you waste at airports: on checking in, boarding, at the baggage claim and passing through the airport's endless corridors. Have you ever found yourself glancing at your watch all the time while doing so?

On an outbound and return flight, you can spend as much as three hours passing through flight processing, and that's not including flying time. So why not save yourself the hassle?

Book a private jet for yourself or your family as a **WORLD ELITE** member, and you'll be surprised to find out that the ticket often costs the same as for business or economy class. You determine exactly when you want to fly, get to enjoy the relaxing private surroundings of a private jet and, after arriving at the airport, take less than 10 minutes to get to your seat on the plane. Gold members can even enjoy free limousine transfers in Germany. And all that at a surprisingly low starting price with no monthly or booking fees.

FLY COMFORTABLE

FASTER AND MORE FLEXIBLE ARRIVAL



WORLD ELITE BASIC
€10,000 € yearly*

- You benefit from our priority service for private jet charter flights worldwide.
- You receive a 10 % discount on all flights booked through Elite Private Jet Service.
- You can enjoy the exclusive support of an event agency on request.
- No booking fees.
- **FLY SECURE**



WORLD ELITE GOLD
€20,000 € yearly*

- You benefit from our priority service for private jet charter flights worldwide.
- You receive a 15 % discount on all flights booked through Elite Private Jet Service.
- Optional limousine/shuttle service from Sixt Limousine Service available for all flights.
- You can enjoy the exclusive support of an event agency on request.
- No booking fees.
- **FLY SECURE**



WORLD ELITE PLATINUM

For more information, please contact our Service Team.*

*Please note the Terms and Conditions.
All prices quoted are exclusive of 19% VAT.



ELITE
PRIVATE JET SERVICE

CORPORATE RATES

It's obvious that **WORLD ELITE** must be particularly worth it in many ways for business trips. First, the low annual membership fee for **WORLD ELITE^{BUSINESS}** pays for itself after only a few flights, and second, the relaxing atmosphere on-board is ideal for preparing for your meeting. Sit back, relax and enjoy the exclusive services on the flight and gather your strength. You can then enjoy the privacy of the flight to the full and go through the strategy for your business meetings once again afterwards. As a business flyer, you are predestined to benefit from the enormous flexibility and time savings available. From now on, it's you who determines how long the meeting is, and not the time of the return flight.

FLY EFFICIENT

WORK FOCUSED – WORK RELAXED



WORLD ELITE^{BUSINESS}
€25,000 yearly*

- You benefit from our priority service for private jet charter flights worldwide.
- 7,500 Euros in credit included, creditable to all flights booked through Elite Private Jet Service.
- You receive a 10 % discount on all flights booked through Elite Private Jet Service.
- Optional limousine/shuttle service from Sixt Limousine Service available for all flights.
- You can enjoy the exclusive support of an event agency on request.
- No booking fees.
- **FLY SECURE**



WORLD ELITE^{BUSINESS GOLD}
€50,000 yearly*

- You benefit from our priority service for private jet charter flights worldwide.
- 15,000 Euros in credit included, creditable to all flights booked through Elite Private Jet Service.
- You receive a 15 % discount on all flights booked through Elite Private Jet Service.
- Optional limousine/shuttle service from Sixt Limousine Service available for all flights.
- You can enjoy the exclusive support of an event agency on request.
- No booking fees.
- **FLY SECURE**

*Please note the Terms and Conditions.
All prices quoted are exclusive of 19% VAT.

ELITE
PRIVATE JET SERVICE



**TRAVEL RELAXED –
ELITE CATERS FOR A SAFE TRIP.**

In the current world climate, both private individuals and companies are continually confronted by a number of visible and invisible threats – whether from terrorism, crime or industrial espionage. This makes it important to have a partner at your side who is prepared for these events and can warn its customers of the dangers involved and protect them adequately.

For this reason, we, at ELITE, have developed a security programme, whose uniqueness goes beyond the world of aviation – **FLYSECURE**.

Through constant dialogue with an international network of authorities, security agencies and security companies, we are able to deliver security services on demand at the highest level and can also offer you the latest information on security situations at any time – for your protection, world-wide.

In doing so, we get to draw on our extensive experience in protecting various international governments.

FLYSECURE includes the following security services:

- Personal protection/Security escort
- Sky marshals
- Limousine service with armoured vehicles
- Preparation of security specifications
- Information on security procedures and terror warnings

Other services are available upon request.

Phone: +49 (0)800 00 00 102

E-Mail: operations@elite-handling-service.com

FLY SECURE

Your safety is our goal



ELITE ADVANTAGES

COST BENEFITS

Elite Private Jet Service has already been delivering services to airlines and private jet customers at over 200 airports in Europe (worldwide at over 400 airports) for more than 15 years now. This experience provides us with an exceptional overview of the market and excellent contacts with local airlines and private jet operators. All this allows Elite Private Jet Service to shop for flights at reasonable prices and pass these price benefits on to you.

DISCOUNTS

WORLD **ELITE** discounts apply to virtually all aircraft and helicopters. This means that you are not limited to a specific aircraft type as is the case with Netjets, VistaJet and similar operators.

PAYMENT

All flights need to be paid for in advance. You can choose from the following payment options:

- By credit card (VISA, MASTERCARD, AMEX, AIRPLUS, JBP, etc.)
- By making a deposit payment
- By bank transfer

In parallel, we offer companies general agreements with variable payment terms.

ANNUAL FEE

Only one annual fee – no additional monthly fees need to be paid.

E-TICKET

On selected flights, you receive an e-ticket automatically when you book your flight that guarantees you a seat on the next business or first class flight if your flight is cancelled.

MEMBERSHIP

Membership is not required to fly with Elite Private Jet Service – If you do choose to take out membership, however, you can take advantage of a variety of sometimes exclusive benefits and services, and significantly reduce your travel costs, while increasing your flexibility and productivity at the same time.

Simply contact us by phone or e-mail to find out more:

Phone: +49 8000 0001 02

E-mail: operations@elite-handling-service.com

Your membership is valid for exactly 12 months from the date of approval and ends automatically.

PRIORITY SERVICE

As a WORLD **ELITE** customer you get to benefit from our Priority Service. This means that Elite Private Jet Service and its partners treat your enquiries with top-priority and process them as quickly as possible.

HELICOPTERS

We can also provide you with all the helicopter types available on the market at fair prices – worldwide.

LIMOUSINES

Limousine transfers are usually performed by our co-operation partner Sixt Limousine Service using Mercedes Benz S-Class or a similar class of vehicle.

RESERVATIONS

You can book your private jet at your nearest Derpart, Hapag Lloyd Cruises or China Tours travel agency; you can also make a booking by phone or e-mail around the clock:

Phone: +49 8000 0001 02

E-mail: operations@elite-handling-service.com

All flights are conducted only by reputable companies (e.g. Lufthansa Private Jet, Tyrolean Jet Services, DC Aviation, etc.). They are subject to constant auditing and inspections by public authorities, insurance companies and even ourselves, and meet very high safety and quality standards, and are internationally certified. We can offer you all the aircraft types currently available on the market – both worldwide and from one single source:

- Very light jets (e.g. Cessna Mustang)
- Light jets (e.g. Cessna Citation Cj1)
- Mid-size jets (e.g. Learjet 55)
- Heavy jets (e.g. Gulfstream V)
- VIP airliner jets (e.g. Boeing Business Jet)

AVAILABILITY

ELITE Private Jet Service is available to you worldwide and around the clock. You can choose from more than 1000 outbound and destination airports in Europe alone.



SALZBURG ↔ BERLIN

MUNICH ↔ HAMBURG

SALZBURG ↔ PARIS

SCHEDULED FLIGHT

BUSINESS CLASS

Scheduled flights in Lufthansa Business Class

FLYING TIME: 3 hours each way

(Transfer in Frankfurt am Main)

ADDITIONAL TIME REQUIRED: Min. 3 hours
(check-in, waiting time, baggage claim)



Price: approx **€1,500**
per person



9 hours

BUSINESS CLASS

Scheduled flights in Lufthansa Business Class

FLYING TIME: 1 hour each way

ADDITIONAL TIME REQUIRED: Min. 3 hours
(check-in, waiting time, baggage claim)



Price: approx **€850**
per person



5 hours

BUSINESS CLASS

Scheduled flights in Lufthansa Business Class

FLYING TIME: 3,5 hours each way

(Transfer in Frankfurt am Main)

ADDITIONAL TIME REQUIRED: Min. 3 hours
(check-in, waiting time, baggage claim)



Price: approx **€1,250 €**
per person



10 hours

PRIVATE JET

WORLD ELITE

WORLD ELITE^{BUSINESS GOLD} / WORLD ELITE^{GOLD}

FLYING TIME: 1 hour each way

ADDITIONAL TIME REQUIRED: none



Price: approx **€900**
per person



2 hours

WORLD ELITE

WORLD ELITE^{BUSINESS GOLD} / WORLD ELITE^{GOLD}

FLYING TIME: 1 hour each way

ADDITIONAL TIME REQUIRED: none



Price: approx **€950**
per person



2 hours

WORLD ELITE

WORLD ELITE^{BUSINESS GOLD} / WORLD ELITE^{GOLD}

FLYING TIME: 1.5 hours each way

ADDITIONAL TIME REQUIRED: none



Price: approx **€1,200 €**
per person



3 hours

SAVINGS

SAVINGS of approx. **€600.00** per person and an additional **TIME SAVING** for a private jet compared to a scheduled flight of at least **7 HOURS**.

REDUCED PERSONNEL COSTS

4 persons at €50.00/hour = **€1,400.00**

4 persons at €100/hour = **€2,800.00**

(if the aircraft is full on each flight)

ADDITIONAL BURDEN of approx. **€100.00** per person and an additional **TIME SAVING** for a private jet compared to a scheduled flight of at least **3 HOURS**.

REDUCED PERSONNEL COSTS

4 persons at €50.00/hour = **€600.00**

4 persons at €100/hour = **€1,200.00**

(if the aircraft is full on each flight)

SAVINGS of approx. **€50.00** per person and an additional **TIME SAVING** for a private jet compared to a scheduled flight of at least **7 HOURS**.

REDUCED PERSONNEL COSTS

4 persons at €50.00/hour = **€1,400.00**

4 persons at €100/hour = **€2,800.00**

(if the aircraft is full on each flight)

FLY CLEVER

AMAZINGLY AFFORDABLE – SURPRISINGLY GOOD



ELITE ONLY THE BEST FOR YOUR TRIP
PREMIUM PARTNER



YOU CAN FIND DETAILED INFORMATION ON OUR PRESTIGIOUS PREMIUM SERVICE PARTNERS ON OUR WEB SITE.

ELITE TERMS AND CONDITIONS

FAIR CONDITIONS

1. SCOPE

These general terms and conditions of business apply to all charters entered into with Elite Handling Service GmbH. They can be modified or replaced by individual provisions.

Consumers, in terms of business relations, are natural persons with whom business relations are taken up and to whom commercial or independent professional activity cannot be attributed.

Business persons, in terms of these terms and conditions, are natural or legal entities or partnerships with a legal character, with whom business relations are taken up and who carry out a commercial or self-employed activity.

The chartering party, in terms of these terms and conditions, are both consumers and business entities.

General terms and conditions of the chartering party that differ, conflict or supplement, even if known about, do not form part of this charter, unless their validity is expressly agreed to in writing.

2. BOOKING ENQUIRIES

For booking enquiries and bookings for flights, limousines and other services, communication takes place by telephone, fax and the Internet. Enquiries can be submitted verbally and in writing, although written confirmation is also required.

Reserved flights and vehicles, and also those reserved by Elite Handling Service GmbH, will be provided to the customer on time on the day of departure and arrival. Elite Handling Service is entitled to otherwise allocate reserved flights and vehicles in the event of delay or non-appearance on the day of arrival, unless a later arrival time has been expressly agreed to.

3. PRICE CHANGES

All contractors are bound by the published prices and those prices laid down in company agreements, as well as the prices for flights, limousines and other services respectively. These are published in advance.

4. TERMS OF PAYMENT

Unless other arrangements for payment have been made, invoices are due immediately upon receipt. If Elite Handling Service GmbH sends the invoice to the customer by fax or e-mail, this also counts as the invoice having been received. Elite Handling Service GmbH is exempted from accepting and choosing credit cards in all instances, even if signage at the office or on the Internet indicates that credit cards are generally accepted. In all other cases, cheques, credit cards and other means of payment are only accepted for payment and not as payment.

The customer shall pay for all flights and other services in advance. If payment has not been received prior to departure, Elite Handling Service GmbH reserves the right to cancel the flight without the customer having a right to compensation.

5. PREPAYMENTS

Elite Handling Service GmbH offers customers the option of making a deposit into a sub-account belonging to Elite Handling Service GmbH. In agreement with the customer, invoices for booked services are debited from this deposit.

The customer is entitled to ask for the return of the deposit repayment at any time without giving reason, minus any outstanding invoice payments owed to Elite Handling Service GmbH. The customer is not entitled to claim interest payments, etc. when making a deposit.

6. CANCELLATIONS

In cases where the customer cancels bookings, or fails to use the services offered by Elite Handling Service GmbH, the contractual services the customer has ordered and booked but not used, that are offered by the airline or the service provider (particularly for the provision of aircraft and vehicles plus staff and/or other services, such as catering) shall be charged to the customer by Elite Handling Service GmbH at the flat rates detailed below:

- a) Cancellations between 30 and 3 days (inclusive in each case) prior to the respective services being rendered: flat rate of 50.00 Euros plus the VAT applicable in each case.
- b) Cancellation 48 hours prior to the respective services being rendered or the non-use of the respective services: 50% of the cost of the ordered/reserved services.
- c) Cancellation less than 24 hours prior to the respective services being rendered, or the non-use of the respective services: 100% of the cost of the ordered/reserved services.

If the airlines and other service providers do not apply any cancellation fees, Elite Handling Service GmbH will not charge the customer for any costs either, besides the flat rate for expenses of 50.00 Euros plus the VAT applicable.

7. LIABILITY

Elite Handling Service GmbH is only liable to the extent of the liability limits and legal liability under law, but not for delays or other damages suffered by customers in connection with flights and/or limousine rides. Liability for any other reason is excluded, except in cases where damage was caused intentionally or through the gross negligence of Elite Handling Service GmbH and/or its legal representatives or agents.

Appeals for non-contractual performance expire if no claim is made within a month of the contract being terminated. The expiry period is delayed if the customer is prevented from meeting the deadline by force majeure or through no fault of his own.

On making an assured reservation and payment, the customer agrees to accept the terms and conditions of Elite Handling Service GmbH, and the airlines rendering the service, as well as other service providers provided on request.

8. DUTY TO COOPERATE

If any disruptions to services occur, the customer is obliged to make every reasonable effort to remedy the disruption and keep damage to a minimum.

The customer is obliged to inform Elite Handling Service GmbH immediately. In this case, Elite Handling Service GmbH will ensure a remedy, insofar as feasible. Any culpable failure by the customer to not report a defect does not result in a claim for mitigation.

9. LIMOUSINE TRANSFER

The service included in the WORLD **ELITE**^{GOLD} for free limousine transfer only applies to metropolitan areas in Germany (e.g. Munich, Berlin, Hamburg, Cologne, Friedrichshafen, etc.), but not to more sparsely populated areas (e.g. Ingolstadt, Straubing, Bautzen, etc.). The limousine service for more sparsely populated areas can be booked at an extra cost, however.

In addition, the service only includes a one-way transfer from the airport to the city centre (max. distance: 50k m) with a Mercedes S Class or equivalent.

Only holders of a WORLD **ELITE**^{GOLD} membership are entitled to this free transfer. It is up to the customer to allocate the remaining seats in the car to other passengers.

10. TERMS REGARDING PERSONAL PROPERTY BROUGHT ONTO AIRCRAFT, MOTOR VEHICLES AND HOTELS

The customer is liable for objects or other personal property he forgets in cars, planes or hotels. If the customer notices that he has lost his personal property, he should report it immediately to Elite Handling Service GmbH, who can then check the aircraft, vehicle or hotel. The permanent safe-keeping of property does not take place. Elite Handling Service GmbH accepts no liability for damages caused by third-parties.

11. MISCELLANEOUS TERMS

- a) The customer is obliged to inform Elite Handling Service GmbH immediately of the loss of items brought onto the aircraft, vehicle or hotel, or at the latest by the end of the trip.
- b) The customer is liable for all damages he causes wilfully to aircraft, vehicles or hotel rooms during the agreed period of use.
- c) The headings used in these terms and conditions are for convenience only and have no material significance, especially with regard to the concluding provision.
- d) The law of the Federal Republic of Germany shall apply to these conditions at all times and the entire legal relationship between Elite Handling Service GmbH and the customer.
- e) Jurisdiction is the headquarters of Elite Handling Service GmbH.

PREMIUMSERVICE **WORLDWIDE**



ELITE HANDLING SERVICE





www.elite-privatejet-service.com

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